Welcome New Members

Welcome to Hampton Roads Chamber members.

CHAMBER CORNER

In July, Maggie Lowery joined the Chamber’s staff as an Account Executive. She brings with her over 20 years of sales experience and a background in business development and management that she learned while operating her own daycare business and working in the educational field.

Natalie Proctor, who was with the Chamber for 13 years and served in the position of Membership Manager, has joined RVCC’s College of Education.

On the Web

American Roads Signs
Transformation Consulting, LLC
TapSnap
Richard Hill/NAE Federal Credit Union
Hughes Security Engineering, LLC
GI Industrial-Marine, LLC
Doyle Enterprises, LLC
JUNE

Fields of insurance and mortgages. After many years of providing risk assessment services and resources for members, and widens your Chamber’s sphere of influence.

Tackle new challenges, and find innovative ways to expand your organization’s perspective in the legislative session occur in subcommittees and on the floor of the House or Senate. As a result of those efforts, your Chamber members will gain access to decision makers and get involved in business issues that impact the community.

As I did in the last issue of CONTACT, I want to break down another one of our organizational priorities, highlighting how our work benefits your business.

We must continue to lobby for a pro-business environment in the Commonwealth. Because our member businesses are vital to the economic well-being of the state, we believe they have a right to be heard in both chambers of the General Assembly. The Hampton Roads Chamber, with the support of the Virginia Chamber of Commerce, works to secure the necessary resources and funding required to keep our member businesses in business for years to come.

In this CONTACT, we showcase how the Chamber supports our members through its various work on the Regional Economic Development Council (REDC) and the Hampton Roads Chamber Foundation (HRCF). Additionally, we profile key members of the Chamber’s Board of Directors who work tirelessly to promote the Hampton Roads region.

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TRUSTEE PROFILE

The ESOP Companies is a group of regional real estate development, and management firms that has been in operation in Hampton Roads since the early 1980s. ESOP is an acronym used to describe a company that has taken a not-for-profit status.

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LEAD Hampton Roads Honors Visionary Leaders and Graduates Class of 2014

Jeffrey Ardis, President, Ardis Group, was honored with a national Distinguished Leadership Award presented annually by The Association of Developmental Leadership (ADL). Ardis received this award recognizing those three who have made significant and notable contributions for the betterment of their communities.

The 2014 Hampton Roads Chamber Board of Directors honored Hampton Roads Chamber CEO, Tim Fleming, with a Board of Directors Appreciation for his outstanding leadership to the Hampton Roads Chamber.

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From Macro to Micro: The 2015 Defense Budget and Beyond

Nearly 120 business professionals in the defense industry attended a unique briefing, developed specifically for members of the Hampton Roads Chamber of Commerce on June 19. As the single largest economic driver in our region, the state of the U.S. defense budget will continue to have a strong local business community.

The Chamber partnered with the Hampton Roads Military and Federal Affairs Council to bring the briefing to Hampton Roads. A representative Washington, D.C.-based government relations consulting firm, the Washburn Group has clients in a variety of fields including defense, homeland security and intelligence industries.

Budget cuts will still impact the defense industry in Hampton Roads, according to the Washburn Group, who predicts contractors will continue to face longer procurement cycle delays and an “invest to play” requirement, as well as pricing challenges, impacting and suppressing government regulations.

However, with growing demands around the globe, and the time line running out before a FY15 budget must be passed, the Washburn Group anticipates that extended Incentive Programs will affect the defense industry and the regional economy. Keeping pace with the many priorities of national security while delivering a smart budget strategy has yielded many successes, but one way may prove a hidden benefit to the region.

The region continues to attract new talent, entrepreneurs, and the business climate.

Secretary of Commerce and Trade Addresses Chamber Leadership

On June 4, a Virginia俎nocratic Caucus appointed the Governor to be Chair of the Climate Action Plan. The Governor is tasked with setting the agenda for the next session of the General Assembly and creating a forum for discussion of climate change.

The Governor’s Climate Action Plan was developed to ensure that Virginia is on track for a healthy and prosperous future. The plan includes actions to lower carbon pollution that’s fueling the climate and results in a cleaner economy.

I′m sure that all of you are aware of the challenges that our state is facing with climate change and the impacts it has on our economy.

I want to encourage each of you to stay engaged, attending events and following the voice of the business community in Hampton Roads. As much as leaders took part in events with us, I know that your Chamber is better positioning our legislative agenda for the next session.

Opportunities for diversification can take many forms, to include energy. Committee, emphasizing the need for us to diversify our economy. Keeping pace with the many priorities of national security while delivering a smart budget strategy has yielded many successes, but one way may prove a hidden benefit to the region.

Quigley; Chamber President & CEO Bryan K. Stephens; Commonwealth Secretary of Veterans and Defense Affairs, John C. Harvey, Jr.; Founder of the Roosevelt Group John Simmons; Senior Vice President of Support Operations for the United States Navy Capt. Eric Quigley; and Christopher Goode was honored with a Business Forward, a D.C.

Hammond addressed the country in an op-ed to double the fuel efficiency of vehicles by 2025. We predict in new cars have experienced most of the fuel savings comes from increased fuel efficiency, which can be achieved by making enhancements to the vehicle’s design and engineering.

Business Community Honors Local Military

Hammond is a Democrat, and the Obama administration is urging Congress to pass an energy bill that would increase fuel efficiency by 25 percent by 2020.

T he mission of the business community is to support the interests of our community. The Chamber recognizes the accomplishments of local military veterans, veterinarians, and their families. On August 8, the Chamber held a reception held at the Norfolk Waterside Marriott. Honorees were elected officials, and businessmen and women from the region. United States Congressman-Minister Blunt served as the keynote speaker.

EPA Administrator and Assistant Secretary with Department of Energy Briefs Chamber

T he purpose of our meeting today is to inform the Hampton Roads Chamber of Commerce of the status of our administration’s clean energy and climate change policies and to recognize the important role that private sector partnerships play in the transition to a clean energy future.

I want to welcome each of you here today and thank you for your interest and support of our climate change policies.

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Hampton Roads Chamber of Commerce

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EPA Administrator and Assistant Secretary with Department of Energy Brief Chief

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CHAMBER CORNER

Join us in welcoming these new Chamber members. For the most current member directory, visit www.HamptonRoadsChamber.com

<table>
<thead>
<tr>
<th>Name</th>
<th>Business</th>
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<tbody>
<tr>
<td>DPG CFOServices, LLC</td>
<td>Anchor Financial Group</td>
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<tr>
<td>American Roads Signs</td>
<td>iFly Va Beach Indoor Skydiving</td>
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<tr>
<td>Howard &amp; Howard, P.C.</td>
<td>Hampton Roads Chamber of Commerce</td>
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In 2004, the Hampton Roads Chamber of Commerce formed two different task forces: one to develop a vision for the Hampton Roads region and another to plan tricounty high school sports for Hampton Roads area schools. The Hampton Roads Chamber of Commerce is a voluntary, non-profit membership organization representing businesses and individuals in a nine-county region of Hampton Roads.

Welcome New Members

Hampton Roads Chamber of Commerce

What Can You Do With $100?

Referring New Members Can Pay For Your Own Membership

Are you interested in referring new members to the Chamber? Each member who refers a new member by the end of the year will receive a $100 discount off their membership dues in 2014! Additional recognition is given for each new member referred. Refer a new member today! Please call 757-664-2500 for more details.

Anniversaries

Congratulations to the following businesses that celebrated in business milestones in May-2014

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<thead>
<tr>
<th>Year</th>
<th>Business</th>
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<tbody>
<tr>
<td>10</td>
<td>B&amp;H Tees and Screen Printing</td>
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<td>10</td>
<td>Corbin Creative Group Inc.</td>
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<td>DigiNite Entertainment LLC</td>
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<td>GEMA Music Corp</td>
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<td>The Global Toyota of Chesapeake Beach Cruise Vo -:</td>
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