Voices” columns to Communications and Marketing Director Lisa Jones at ljones@hrccva.com. Submit “Member Welcome New Members” to ljones@hrccva.com to join the Chamber. "Invariably any meeting I take, be it any member event or chamber event, JC says she has referred countless members to join the Chamber. "I was surprised. It is very nice to be recognized," she said. "I was proud to work with a small group of Ambassadors focused on making Chamber change and involving all pockets at every level of the Chamber." JC called for herarkin's role in the Executive Director for Business, Education and Family affairs. "I am happy to have several candidates to join the Chamber," she said. "I am proud of the small group of Ambassadors dedicated to making a difference in the Chamber and the community. Ambassadors and the committee are getting the job done, and the Chamber is growing and expanding." For more information, call 757-312-6727 or visit www.chambers.org.

Chambers in Convexity at Convexity.

TRUSTEE PROFILE

Chesapeake Regional Medical Center

The Hampton Roads Chamber of Commerce and Interim President and Directs the Secretary of Health and Human Services to develop another issue that was not decided until the last day of the legislative session was Medicaid expansion and reform. Specific budget language establishing a 10-person Medicaid Task Force to develop an expansion plan for the Commonwealth was included in the $20 billion in additional aid provided in the legislature for its members. Finding a long-term sustainable source of funding for Medicaid reform was the Chamber's top legislative priority.

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Hampton Roads Chamber of Commerce

More than 200 Student-Athletes and Parents attend REC Forum

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The first time, the Hampton Roads Sports Commission (HRSC), an affiliate of the Hampton Roads Chamber, hosted the College Recruiting, Eligibility, and Compliance Forum (REC) for college-bound student athletes. The Forum was held on February 13 at The Founders Inn and Spa in Virginia Beach.

Guest speaker Dena Thomas, Commissioner of the Mid-Eastern Athletic Conference shared ideas on “Finding the Right Fit,” and how self discipline can keep student-athletes grounded throughout their college career. D. Thomas informed the audience that finding the right fit involves many aspects, including education, environment, team atmosphere, and athletic expectations.

Student-athletes and their parents learned the ins and outs of the recruiting process from local Division I & II colleges. Allies were given important tips for higher education, emphasizing that academics are the main focus and that fitness is very important. Guests enjoyed a college and vendor fair allowing students and parents to talk one-on-one with college and business representatives.

Join the Hampton Roads Sports Commission for the Celebration of College Athletics on April 17 in Newport News. This annual event will recognize and celebrate the Apprentice School, Virginia State University, Old Dominion University, Virginia Wesleyan College, Norfolk State University, Old Dominion University, Virginia Wesleyke and College of William & Mary athletic teams. Student-athletes in football, men’s and women’s basketball will be honored with offensive and defensive Player of the Year awards. For more information, visit www.HamptonRoadsSports.org.

Senator-Elect Tim Kaine Addresses 700 at Annual Meeting Luncheon

Senators–Elect Tim Kaine was the featured speaker at the 2013 Annual Meeting Luncheon held Wednesday, February 6 at the Holiday Inn Virginia Beach-Norfolk Hotel and Conference Center. Senator Kaine, Virginia’s 8th U.S. Senator, spoke on a variety of topics including education, healthcare, immigration, and the Iran Nuclear Talks. In his prepared remarks, Senator Kaine stated, “As a former college-athlete and a former Governor, I know how important it is that we focus on the fundamentals and keep our focus on the basics.” Kaine spoke about building a stronger economy and his belief in the importance of education. He called for rebuilding our nation’s infrastructure and expressed his support for increasing access to quality health care for all Americans.

Kaine’s address was followed by a question and answer session where he answered questions on a variety of topics ranging from immigration to budget cuts to the Iran nuclear talks. Kaine’s remarks were well received by the chamber membership, who gave him a standing ovation at the conclusion of his speech. Kaine’s full remarks are available online at www.HamptonRoadsChamber.com.

Professional Women’s Leadership Luncheon Series Offers Insight on Leadership

On January 23, the Hampton Roads Chamber of Commerce held a Professional Women’s Leadership Luncheon at the Holiday Inn Virginia Beach-Norfolk Hotel and Conference Center. The speaker was Cynthia Lynch, Founder of Lead Star and the co-author of Leadership from the Front, emphasizing leadership both, which is based on her experiences as a Marine and as a private sector professional.

More than 300 business and community leaders were in attendance to hear Lynch speak about leadership and leveraging human capital in a distributed world. Lynch said, “There is a lot of distraction present in our everyday lives. How do we maximize this? It’s: clear, present and in touch.”

Lynch explained, “When we are distracted, we actually compromise our leadership skills. The majority of rated media is successful to whatever extent and shape appears to lend itself to some kind of ‘heuristic’ …... the base message, email, ‘ring’.”

She told the audience, “One of the most effective ways to understanding leadership is to help people go to a point where they’re not just doing to do, they are thinking and doing. And that’s the key to executive function.”

Lynch concluded her presentation by saying, “Human beings have very strong fundamental needs. We want to be liked and we want to be respected.” She went on to explain that challenge comes when you are about having these strong needs in this order. “If you are hard to influence outcomes and inspire others because distractions will captivate you and take away. She recommends to reverse the order to the expected and being ‘liked’ will fall into place. The next luncheon in the series will be held April 11 featuring Kate Whelan, senior writer of Corporate magazine and New York Times best-selling author.

Hampton Roads Chamber of Commerce

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October 6-14, 2013
Traveling to China on a 9-day tour that includes modern cities and addresses the cultural and historical aspects.

Only $2,390 per person for this tour package.

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Hampton Roads Chamber of Commerce

CUSTOMizing your message.
Waterside Live, a venue featuring restaurants, a market area and
of Baltimore will invest $28 million in transforming the facility into
discussed the revitalization of Waterside. “The Cordish Companies
mentioned were the Slover Memorial Library, MacArthur
and attracting new businesses and new residents.” Projects
nearly completed, underway or planned in 2013, our city is growing
second best year in its history with volume up nearly 10% from
Fraim said the city has a balanced budget, a dropping crime rate,
an update on the city’s key business development initiatives,
crowd of more than 1,000 heard Norfolk Mayor Paul Fraim provide
in building a new Leigh Hospital, and Jon Slocum will be
constructing a Medical Plaza building at DePaul Medical Center.
The Gooseby Street corridor has become a magnet for technology
companies, like Digital. “Frank said. “Other digital firms on Gooseby
Street include Greve Interactive, Cova, Web Agency, Affinis
Alkaline and Dizzy Creative Labe.”
From observed the need for diversity in the city’s economy and reduced
dependency on defense spending, which is 40% of the regional
consciousness. He said, “Congress’ failure to budget last fall
already caused the Navy to order reorganization reductions. This
potential slowdown from expectation threaten more, deeper and
damaging reductions in defense spending and national security.
Hampton has new jobs than sold residences and the city leads this
migrate to a total average compensation per job. The unemployment
rate has fallen from 6.1% a year ago to 3.7%
In August, the city’s Light rail ticket. The Tidewater Company, its
first anniversary. Then said, “It has exceeded every expectation.” He
helps the Tidewater Company help give new life to a regional
rail system. From mentioned that 121,721 passengers retired to Waterside. Almost 93,829 passengers rode
have in December – double what AMTRAK projected. The mayoral administration
construction taking place at Waterside. Sansone Health Center
anesthesia. The Hampton Roads Chamber of Commerce
Hampton Roads Chamber of Commerce Winter 2013
Contact
Finding the right succession director is a challenge, but it is
especially critical in a place like Hampton Roads where we
suffer from a lack of critical mass. You can’t just settle for someone
who is good enough, you need to find someone who is in the top 1%.
There is no reason why we cannot attract the top talent, we just need
to be creative in how we approach the challenge.

Sustainable Resources Campaign Kicks Off

October 6-14, 2013

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Only $3,290 per person

More than 200 Student-Athletes and Parents attend REC Forum

On January 31, the Hampton Roads Chamber of Commerce held a
Professional Women’s Leadership Luncheon at the
This was the sixth in a six-part series focused on Understanding Leadership.
The afternoon was sponsored by Old Point National Bank.
A leader is someone who does two things extremely well. Influencing outcomes and inspiring others are the essence of leadership. Lynch said, “You manage things and lead people.”
More than 300 business and community leaders were in attendance to hear Lynch speak about leadership and leveraging human capital in a distributed world. Lynch said, “There is a lot of distraction present in our everyday lives. How do we make decisions? It’s clear, present and it’s here.” Lynch explained, “When we are distracted, we actually see ourselves as less effective. The majority of individuals strive to be respected and being “liked” will fall into place. Influencing outcomes and inspiring others because distractions will captivate you and take away. You need to reverse the order in which to be respected and being “liked.”
She told the audience, “That is the most effective thing you can do to help people get a point where they’re not just doing to do. They are thinking and then doing. And that’s the key to executive function.”

Senior-Senator Tim Kaine Addresses 700 at Annual Meeting Luncheon

Senator-elect Tim Kaine addresses 700 at the Hampton Roads Chamber’s 28th Annual Meeting Luncheon.

On January 15, more than 500 LEAD Hampton Roads members of the class of 2013 and LRH alumni participated in Chamber Day at the Capitol. While in Richmond, the group showed more than 100 Chamber executives and business leaders for briefings on issues impacting business. The group gathered at the Omni Hotel and the privileges of hearing from Governor Bob McDonnell, D. General Bill Bolling, House Speaker William Howell, Attorney General Ken Cuccinelli and Senate Majority Leader Tommy Norment. The Virginia Beach delegation also participated in the Chamber’s capital agenda. The group also met with Senator Jeff McMillan and concluded the day with a tour of the Capitol.

Chamber Day at the Capitol

Professional Women’s Leadership Luncheon Series Offers Insight on Leadership

Chamber Day at the Capitol

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Cognitive flexibility is your ability to draw lots of different alternate paths to overcoming challenges. She explained that people have no strategy to think in your head, like answering an email as soon as it pops up.
Lynch explained that, “You manage things and lead people.”
She said, “A leader is someone who does two things extremely well. Influencing outcomes and inspiring others are the essence of leadership. Lynch said, “You manage things and lead people.”
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More than 1,000 business professionals, community leaders and media of the citrus festival at the Virginia Beach Sports Commission & Old Point National Bank.
Addressing the chamber’s annual Capital Agenda Luncheon, Senator ELLIOTT P. CLARK, Speaker of the House (center), and Senator AMY B. REEVE, Chair of the Senate Committee on Education and Health, and Deputy Senate President, outlined the key legislative priorities for the 2013 legislative session.

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In 2013, Hampton Roads Chamber of Commerce will host its 29th annual Small Business Awards event on Thursday, May 23, 12:00pm-2:00pm at the Waterfront Conference Center in Norfolk. Featuring Kate White, veteran editor-in-chief of Cosmopolitan magazine and bestselling author of ten novels, the luncheon will be capped off with the announcement of the Best Small Businesses in Hampton Roads.

Join us in attending these new Chamber members. For the most current member directory, visit the Chamber’s website at www.chamberhrcc.org or contact us at 757.664.2504.

**ANNIVERSARIES**

Congratulations to the following members that celebrated notable membership anniversaries from November 2012-January 2013.

- **75 YEARS**
  - Williams & Swicegood, PC
  - Inter-American Bank, LLC
- **45 YEARS**
  - NBBJ Design Studio
  - Procter & Gamble
- **35 YEARS**
  - McGuireWoods LLP
  - Wal-mart Stores, Inc.
  - BB&T Bank of California
- **20 YEARS**
  - Cohen, Steers Inc.
  - HarbourLink, Inc.
- **15 YEARS**
  - Hylton-Brown Funeral Home
  - W. W. Hall, Inc.
- **10 YEARS**
  - Tidewater Business Solutions, Inc.
  - Williamsburg Premium Outlets
- **5 YEARS**
  - Cassady & Associates, Inc.
  - Davenport Law Firm
- **2 YEARS**
  - Beall Roofing Company
  - A Peace of Mind, Inc.
- **1 YEAR**
  - MVOSS Creation
  - NMCD Insurance Co.

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